


Step.

 ACCOR Preferred Program

SPECIAL TRAVEL EXPERIENCE PROGRAM



STEP BOOKING PROCESS

FOR MEMBER AGENCIES

- Dedicated STEP preferential code on TravelPros.accor.com: **LXSTEP** (click [here](#) for more details)
- Dedicated STEP GDS rate access code:
 - Sabre, Galileo, Worldspan: STP // Amadeus: ITW
- Direct Hotel bookings via a STEP champion on property
- VIP phone number: (+1) 888 268 2611
Open hours: 8am to 3am AST
- Dedicated email – stepinfo.ww@accor.com
- For some hotels, to book a STEP rate, a minimum of 2 nights is needed.



ALL MEMBER HOTELS OFFER A **15% COMMISSION**
ON ALL BOOKINGS MADE ON STEP RATES WITH (ROOMS & SUITES).

STEP BENEFITS FOR THE GUEST



Daily complimentary breakfast for 2, per room



100 USD credit to be spent on property
Redemption conditions defined at check-in



Management greeting upon arrival,
welcome amenities & welcome note



Early check-in & late check-out
Upon availability



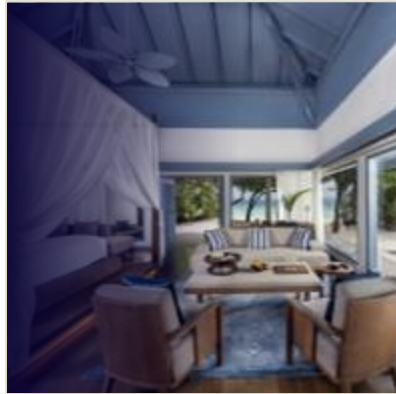
Complimentary wifi



Upgrade at time of check-in
Upon availability



USEFULL TOOL



PARTICIPATING
HOTELS

[Click here](#)
(excel format)



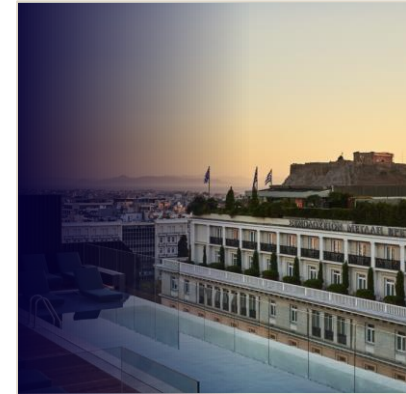
HOW TO BOOK
ON TRAVELPROS

[Click here](#)



ACCOR LUXE
SALES HUB

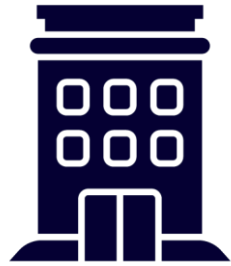
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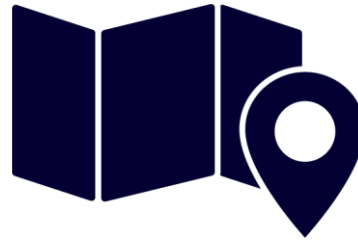
STEP VIDEO

[Click here](#)

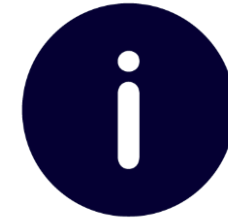
STEP HOTELS



347
properties



58
countries



229 luxury hotels
48 lifestyle hotels
70 premium hotels

BRAND SPLIT – MEMBER HOTELS

Luxury & Premium Brands

RAFFLES	FAENA	BANYAN TREE	<small>SOFITEL</small> LEGEND	<i>Fairmont</i>	<small>S O F I T E L</small>
21 hotels	1 hotel	28 hotels	6 hotels	82 hotels	85 hotels
	PULLMAN	swissôtel	MÖVENPICK	PARIS SOCIETY	No brand
46 hotel	15 hotels	6 hotels	2 hotels	1 hotel	4 hotels

Lifestyle Brands

DELANO	SLS	SO/	RIXOS	
1 hotel	7 hotels	9 hotels	14 hotels	8 hotels
MONDRIAN	25h twenty five hours hotels	HYDE	ANGSANA	
6 hotels	1 hotel	2 hotels	2 hotels	

WHERE TO FIND STEP HOTELS ?



M = minimum stay of 2 nights is required

S = only suites & junior suites

N = new participating hotel

MEMBER HOTELS

Europe 1/4











COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE	
AUSTRIA	Vienna	SO/ VIENNA		Sofia Bryant	VISIT THE HOTEL
		HOTEL AM KONZERTHAYS VIENNA MGALLERY	M N	Patrick Hrdliczka	-
AZERBAIDJAN	Baku	FAIRMONT BAKU FLAME TOWERS		Dogu Yaman	VISIT THE HOTEL
BELGIUM	Brussels	SOFITEL BRUSSELS EUROPE		Carine Suenens	VISIT THE HOTEL
		LE LOUISE HOTEL BRUSSELS MGALLERY	M N	Marion Aubry	VISIT THE HOTEL
CROATIA	Dubrovnik	RIXOS PREMIUM DUBROVNIK	N	Sandra Urlic	-
FRANCE	Ajaccio	SOFITEL GOLFE AJACCIO THALASSA		Jean-Marc Brunet	VISIT THE HOTEL
	Biarritz	SOFITEL BIARRITZ MIRAMAR	S	Bruno Sagne	VISIT THE HOTEL
	Bordeaux	MONDRIAN BORDEAUX HOTEL DES CARMES	M N	Helene Magne	-
	Cannes	MONDRIAN CANNES	M	Hugues Raybaud	VISIT THE HOTEL
	Carcassonne	MGALLERY HOTEL DE LA CITE	M	Edwige Zanchetta	VISIT THE HOTEL
	Issy Les Moulineaux	DOMAINE REINE MARGOT PARIS ISSY MGALLERY	M N	-	VISIT THE HOTEL
	Lyon	SOFITEL LYON BELLECOUR	S	Alix Gucciardo	VISIT THE HOTEL
	Marseille	SOFITEL MARSEILLE VIEUX PORT	S	Violaine Manzon	VISIT THE HOTEL

Europe 2/4

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE	
FRANCE	Paris	LE ROYAL MONCEAU RAFFLES PARIS	Elena Bustamante	VISIT THE HOTEL	
		SO/ PARIS	Emeline Viguié	VISIT THE HOTEL	
		MAISON DELANO PARIS	Vanessa Boismard	VISIT THE HOTEL	
		MGALLERY PARIS MOLITOR	M	Florent Bourgon	VISIT THE HOTEL
		PULLMAN PARIS MONTPARNASSE	M	Myriam Munnick	VISIT THE HOTEL
		SOFITEL LE SCRIBE PARIS OPERA		Margareth Gangneux	VISIT THE HOTEL
		SOFITEL PARIS LE FAUBOURG		Sabrina Bensalem	VISIT THE HOTEL
		SOFITEL PARIS ARC DE TRIOMPHE		Sandrine Lapointe	VISIT THE HOTEL
		SOFITEL PARIS BALTIMORE TOUR EIFFEL		Claire Naude	VISIT THE HOTEL
		ABBAYE DES VAUX DE CERNAY	N	Leila Salhi	-
Quiberon	SOFITEL QUIBERON THALASSA SEA & SPA	N	-	VISIT THE HOTEL	
Strasbourg	SOFITEL STRASBOURG GRANDE ILE	S	Léonore Nafziger	VISIT THE HOTEL	
Toulouse	MGALLERY LA COUR DES CONSULS & SPA	M	Laura Gasc	VISIT THE HOTEL	
GERMANY	Berlin	SO/ BERLIN DAS STUE	Jana Barkowski	VISIT THE HOTEL	
	Frankfurt	SOFITEL FRANKFURT OPERA	Stephanie Wright	VISIT THE HOTEL	
	Hamburg	FAIRMONT HOTEL VIER JAHRESZEITEN	Anna Ziegler	VISIT THE HOTEL	
	Munich	SOFITEL MUNICH BAYERPOST	Eva Schoemann	VISIT THE HOTEL	

MEMBER HOTELS

Europe 3/4

COUNTRY	CITY	HOTEL NAME		STEP CHAMPION	DISCOVER MORE
GREECE	Athens	MGALLERY ATHENS CAPITAL HOTEL		Labrini Tsaka	VISIT THE HOTEL
		SOFITEL ATHENS AIRPORT		George Stavrou	VISIT THE HOTEL
	Corfu	ANGSANA CORFU		Nikos Delikostopoulos	VISIT THE HOTEL
	Creete	NIKO SEASIDE RESORT MGALLERY		Rania Kapourani; Jean-Marc Roucos	VISIT THE HOTEL
HUNGARY	Tokaj	MINARO HOTEL KOJAK MGALLERY	 	Istvan Tisza	-
IRELAND	Dublin	FAIRMONT CARTON HOUSE		Triona Flood Karen Nelson	VISIT THE HOTEL
ITALY	Roma	SOFITEL ROMA VILLA BORGHESE		Manuela Rampado	VISIT THE HOTEL
LUXEMBOURG	Luxembourg	SOFITEL LUXEMBOURG EUROPE		Xavier Corallo	VISIT THE HOTEL
		SOFITEL LUXEMBOURG LE GRAND DUCAL			VISIT THE HOTEL
MONACO	Monte Carlo	FAIRMONT MONTE CARLO		Koji Ito	VISIT THE HOTEL
NETHERLANDS	Amsterdam	SOFITEL LEGEND THE GRAND AMSTERDAM		Kees Hogetoorn	VISIT THE HOTEL
		INK HOTEL AMSTERDAM MGALLERY	 	Margot Van Laar	VISIT THE HOTEL
POLAND	Sopot	SOFITEL SOPOT GRAND		Karina Duczmal	VISIT THE HOTEL
	Warsaw	RAFFLES EUROPEJSKI WARSAW		Anna Czajkowska	VISIT THE HOTEL
		SOFITEL WARSZAWA VICTORIA		Malgorzata Denier	VISIT THE HOTEL
	Wroclaw	THE BRIDGE WROCLAW MGALLERY	 	Marta Stawinska-Janiec	-

MEMBER HOTELS

Europe 4/4

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE	
PORTUGAL	Lisbon	SOFITEL LISBOA LIBERDADE	Patricia Costa	VISIT THE HOTEL	
SPAIN	Barcelona	SOFITEL BARCELONA SKIPPER	Nuria Gonzalez	VISIT THE HOTEL	
	Sotogrande	SO/ SOTOGRADE	Duygu Sahin	VISIT THE HOTEL	
	Ibiza	HYDE IBIZA	Paulo de Assis	-	
		MONDRIAN IBIZA		-	
SWITZERLAND	Geneva	FAIRMONT GRAND HOTEL GENEVA	Maxi Nagel-Queron	VISIT THE HOTEL	
	Interlaken	HOTEL ROYAL ST GEORGES INTERLAKEN MGALLERY	Karim Abid	VISIT THE HOTEL	
	Montreux	FAIRMONT LE MONTREUX PALACE	Justine David	VISIT THE HOTEL	
UKRAINE	Kyiv	FAIRMONT GRAND HOTEL KYIV	Iryna Vintsentik	-	
UNITED KINGDOM	London	MONDRIAN SHOREDITCH	Ashley Arora	-	
		SOFITEL LONDON ST JAMES		Jennifer Harrison	VISIT THE HOTEL
		RAFFLES LONDON AT THE OWO		Jill O'Hare	VISIT THE HOTEL
		FAIRMONT THE SAVOY		Claudia Polloni	VISIT THE HOTEL
	Liverpool	THE MUNICIPAL HOTEL LIVERPOOL MGALLERY	Gemma Gage	-	
	St Andrews	FAIRMONT ST ANDREWS SCOTLAND	Alexandra Docherty	VISIT THE HOTEL	
	Windsor	FAIRMONT WINDSOR PARK	Sara Bothams Kayleigh Gillow	VISIT THE HOTEL	

Greater China 1/3

COUNTRY	CITY	HOTEL NAME		STEP CHAMPION	DISCOVER MORE
CHINA	Anji	BANYAN TREE ANJI	M	Louis Lu	-
	Beijing	FAIRMONT BEIJING		Ada Zhang	VISIT THE HOTEL
		SOFITEL BEIJING CENTRAL	S	Jolina Zhao	VISIT THE HOTEL
	Chengdu	MGALLERY CHENGDU	M	Franck	-
		FAIRMONT CHENGDU		Maggie Yang	VISIT THE HOTEL
	Chongqing	BANYAN TREE CHONGQING BEI BEI	M	Sue Shu	-
	Foshan	SOFITEL FOSHAN	S	Steven Lai	VISIT THE HOTEL
	Guangzhou	SOFITEL GUANGZHOU SUNRICH	S	Shelly Xiao	VISIT THE HOTEL
	Guiyang	SOFITEL GUIYANG HUNTER	S	Joyce Zhang	VISIT THE HOTEL
	Haikou	SOFITEL HAIKOU	S	Joanna Ji	-
	Hainan	RAFFLES HAINAN		Bella Huang	VISIT THE HOTEL
	Hangzhou	SOFITEL HANGZHOU WESTLAKE	S	Celina Yan	VISIT THE HOTEL
		BANYAN TREE HANGZHOU	M	Ye Amber	-
Harbin	SOFITEL HARBIN	S	Anson Liu	VISIT THE HOTEL	

Greater China 2/3

COUNTRY	CITY	HOTEL NAME		STEP CHAMPION	DISCOVER MORE
CHINA	Hong Kong	THE SILVERI HONG KONG – MGALLERY	M	Yulia Sirkina	-
		AKI HONG KONG – MGALLERY	M	Emily Law	-
	Huangshan	BANYAN TREE HUANGSHAN	M	Winnie Chen	-
	Jiuzhaigou	BANYAN TREE JIUZHAIGOU	M	Susie Liu	-
	Kunming	SOFITEL KUNMING	S	Bally Zhong	VISIT THE HOTEL
	Kunshan	FAIRMONT YANGCHENG LAKE		Kevin Liu	VISIT THE HOTEL
	Lijiang	BANYAN TREE LIJIANG	M	Hellen Xun	-
	Mile	MGALLERY DONGFENGYUN HOTEL MILE	M	Jasmine Su	VISIT THE HOTEL
	Nanjing	FAIRMONT NANJING		Benson Chai	VISIT THE HOTEL
		BANYAN TREE NANJING	M	Jasmine Ge	-
		SOFITEL NANJING GALAXY SUNING	S	Summer Li	VISIT THE HOTEL
	Ningbo	SOFITEL NINGBO	S	Bob Han	VISIT THE HOTEL
	Ringha	BANYAN TREE RINGHA	M	Hellen Xun	-

Greater China 3/3

COUNTRY	CITY	HOTEL NAME		STEP CHAMPION	DISCOVER MORE
CHINA	Sanya	SOFITEL SANYA LEEMAN RESORT	S	Kyra Zheng	VISIT THE HOTEL
		BANYAN TREE SANYA	M	Sunny Li	-
		FAIRMONT SANYA HERITAGE BAY		Tony Wu	-
	Shanghai	FAIRMONT PEACE HOTEL		Andy Liu	VISIT THE HOTEL
		SOFITEL SHANGHAI HONGQIAO	S	Angel Cai	VISIT THE HOTEL
		BANYAN TREE SHANGHAI	M	Fiona Wu	-
	Shenzhen	RAFFLES SHENZHEN		Lawrence Lin	VISIT THE HOTEL
	Tengchong	BANYAN TREE TENGCHONG	M	Nannan Liu	-
	Tianjin	BANYAN TREE TIANJIN RIVERSIDE	M	Linda Zhang	-
	Wuhan	FAIRMONT WUHAN		Ruby Fu	VISIT THE HOTEL
	Xian	SOFITEL LEGEND PEOPLE'S GRAND HOTEL XIAN	S	Samantha Wang	VISIT THE HOTEL
	Xining	SOFITEL XINING	S	Vicky Qi	VISIT THE HOTEL
	Xiong'An	SOFITEL XIONG'AN	S	Lisa Xu	-
Yangzhou	BANYAN TREE YANGSHUO	M	Ken Luo	-	

MEMBER HOTELS

Asia 1/4

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE
CAMBODIA	Angkor	SOFITEL ANGKOR PHOKEETHRA GOLF & SPA RESORT	Tharo Sea	VISIT THE HOTEL
	Phnom Penh	SOFITEL PHNOM PENH PHOKEETHRA	Ngykong Ly	VISIT THE HOTEL
		RAFFLES HOTEL LE ROYAL	Van Nalin	VISIT THE HOTEL
	Siem Reap	RAFFLES GRAND HOTEL ANGKOR	Phalla Chen	VISIT THE HOTEL
INDONESIA	Bali	BUAHAN, A BANYAN TREE ESCAPE M	Arief Novianto	-
		RAFFLES BALI	Ongki Fernando	VISIT THE HOTEL
		SOFITEL BALI NUSA DUA	Liediawati Lie	VISIT THE HOTEL
	Bintan	BANYAN TREE BINTAN M	Niramol Gaehwiler	-
	Jakarta	RAFFLES JAKARTA	Tommy Trisdiarto	VISIT THE HOTEL
		FAIRMONT JAKARTA	Ryan Choi	VISIT THE HOTEL
JAPAN	Kyoto	GARRYA NIJO CASTLE KYOTO N M	Rie Kamada	-
	Osaka	SWISSOTEL NANKAI OSAKA M	Shirly Santiago	VISIT THE HOTEL
	Tokyo	PULLMAN TOKYO TAMACHI M	Shigeta Sato	VISIT THE HOTEL
KAZAKHSTAN	Aktau	RIXOS WATER WORLD AKTAU N	Igor Portnyagin	-
	Astana	RIXOS PRESIDENT ASTANA N	Anna Yakunina	-
	Almaty	RIXOS ALMATY N	Ivan Krasnikov	-



MEMBER HOTELS

Asia 2/4

COUNTRY	CITY	HOTEL NAME		STEP CHAMPION	DISCOVER MORE
LAOS	Luang Prabang	SOFITEL LUANG PRABANG	N	-	-
MALAYSIA	Kuala Lumpur	BANYAN TREE KUALA LUMPUR	N M	Shereen Chow	-
		SOFITEL KUALA LUMPUR DAMANSARA	N	Ker Shin	VISIT THE HOTEL
MALDIVES	Maldives	BANYAN TREE VABBINFARU	M	Judy Ong	-
	Male	PULLMAN MALDIVES MAAMUTAA	M	Christophe Victor	VISIT THE HOTEL
		MOVENPICK RESORT KUREDHIVARU MALDIVES	M	Lingqiao Liu	VISIT THE HOTEL
		SO/ MALDIVES	N	Nisachon Amphalop	-
	Meradhoo	RAFFLES MALDIVES MERADHOO RESORT		Shamshuudeen Sha	VISIT THE HOTEL
	Sirru Fen Fushi	FAIRMONT MALDIVES SIRRU FEN FUSHI		Ibrahim Ahsan	VISIT THE HOTEL
PHILIPPINES	Makati	FAIRMONT MAKATI		Eugene Tamesis	VISIT THE HOTEL
		RAFFLES MAKATI			VISIT THE HOTEL
	Manila	ADMIRAL HOTEL MANILA	M	Marie Buenaobra	VISIT THE HOTEL
SINGAPORE	Singapore	MONDRIAN SINGAPORE DUXTON	M	Hitch Lim	-
		SOFITEL SINGAPORE CITY CENTRE		Lynn Ruslan	VISIT THE HOTEL
		FAIRMONT SINGAPORE		Phyllis Yeo	VISIT THE HOTEL
		SOFITEL SINGAPORE SENTOSA RESORT & SPA		Juliana Yeo Steven Chan	VISIT THE HOTEL
		RAFFLES SINGAPORE		Vanchana Phetchompu	VISIT THE HOTEL

MEMBER HOTELS

Asia 3/4

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE
SOUTH KOREA	Seoul	FAIRMONT AMBASSADOR SEOUL	Yesica Chung	VISIT THE HOTEL
		SOFITEL AMBASSADOR SEOUL HOTEL & SERVICED RESIDENCES	Yunhee Moon	VISIT THE HOTEL
		HOTEL NARU SEOUL – MGALLERY M	Yuri Choi	-
THAILAND	Bangkok	SO/ BANGKOK	Juthamas Carranco	VISIT THE HOTEL
		BANYAN TREE BANGKOK M	Manop Lobunditkul	-
		VIE HOTEL BANGKOK MGALLERY M	Nuttakorn Jaikaew	VISIT THE HOTEL
		SOFITEL BANGKOK SUKHUMVIT	Sasithorn Kanwisit	VISIT THE HOTEL
	Chiang Mai	VERANDA HIGH RESORT MGALLERY M	Jidapa Niladhanadhon	VISIT THE HOTEL
	Chonburi	VERANDA RESORT PATTAYA M		VISIT THE HOTEL
	Hua Hin	MGALLERY HUA HIN PRACHUB KIRIKHAN V VILLAS M	Nuttakorn Jaikaew	VISIT THE HOTEL
		SO/ SOFITEL HUA HIN N	Saransh Sharma	VISIT THE HOTEL
	Krabi	SOFITEL KRABI PHOKEETHRA GOLF & SPA RESORT	Natcha Trirattrakul	VISIT THE HOTEL
	Phuket	V VILLAS PHUKET MGALLERY M	Nuttakorn Jaikaew	VISIT THE HOTEL
		BANYAN TREE PHUKET M	Sari Arab	-
		AVISTA GRANDE PHUKET KARON MGALLERY N M	-	-
		AVISTA HIDEAWAY PHUKET PATONG MGALLERY N M	-	-
	Samui	GARRYA TONGSAI BAY, SAMUI N M	Rewadee Srisomsap	-

Asia 4/4

COUNTRY	CITY	HOTEL NAME		STEP CHAMPION	DISCOVER MORE
VIETNAM	Hanoi	MGALLERY HANOI HOTEL DE L'OPERA	M	Mai Vu	VISIT THE HOTEL
		SOFITEL LEGEND METROPOLE HANOI		Van Le	VISIT THE HOTEL
	Ho Chi Minh	HÔTEL DES ARTS SAIGON	M	Thao Nguyen	VISIT THE HOTEL
		SOFITEL SAIGON PLAZA		Yenvy Le	VISIT THE HOTEL
	Langco	BANYAN TREE LANGCO	M	Yvonne Peng	-
	Phu Quoc	LA VERANDA RESORT PHU QUOC	M	Dan Thao Nguyen	VISIT THE HOTEL
	Sapa	HÔTEL DE LA COUPOLE	M	Alice Park	VISIT THE HOTEL
	Uong Bi	LEGACY YEN TU	M	Hong Truong (Rosie)	VISIT THE HOTEL

MEMBER HOTELS

Middle East, Africa, India & Turkey 1/5

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE
EGYPT	Aswan	SOFITEL LEGEND OLD CATARACT	Amr Barakat	VISIT THE HOTEL
	Cairo	FAIRMONT NILE CITY	Ahmed Mahgoub	VISIT THE HOTEL
	Luxor	SOFITEL WINTER PALACE LUXOR	Nabil Ali	VISIT THE HOTEL
	Hurghada	RIXOS PREMIUM MAGAWISH SUITES & VILLAS	Ramy Abdelghany	-
	North Coast	RIXOS ALAMEIN		-
	Sharm El-Sheikh	RIXOS PREMIUM SEAGATE		VISIT THE HOTEL
		RIXOS SHARM EL SHEIKH ADULTS ONLY		VISIT THE HOTEL
INDIA	Jaipur	FAIRMONT JAIPUR	Tejeshwar Grewal	VISIT THE HOTEL
	Mumbai	SOFITEL MUMBAI BKC	Kapil Pawar	VISIT THE HOTEL
	New Delhi	PULLMAN NEW DELHI AEROCITY	Abhishek Jain	-
	Udaipur	RAFFLES UDAIPUR	Jyotsna Gupta	-
ISRAEL	Tel Aviv	ELKONIN TEL AVIV HOTEL MGALLERY	Lyronne Marciano	VISIT THE HOTEL
	Jerusalem	THEATRON JERUSALEM HOTEL & SPA MGALLERY	Michal Swerdlow	VISIT THE HOTEL
IVORY COAST	Abdjan	SOFITEL ABIDJAN HOTEL IVOIRE	Estelle Bright	VISIT THE HOTEL
JORDAN	Amman	FAIRMONT AMMAN	Firas Asad	VISIT THE HOTEL

MEMBER HOTELS

Middle East, Africa, India & Turkey 2/5

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE
KENYA	Aitong	FAIRMONT MARA SAFARI CLUB N	Elizabeth Kamuyu	VISIT THE HOTEL
	Nairobi	FAIRMONT THE NORFOLK		VISIT THE HOTEL
	Nanyuki	FAIRMONT MOUNT KENYA SAFARI CLUB N		VISIT THE HOTEL
MOROCCO	Casablanca	SOFITEL CASABLANCA TOUR BLANCHE	Nejma Naim	-
	Marrakech	FAIRMONT ROYAL PALM MARRAKECH	Djazia Mossino Mohammed Bentaleb	VISIT THE HOTEL
		SOFITEL MARRAKECH LOUNGE & SPA	Saloua Srhir	-
		SOFITEL MARRAKECH PALAIS IMPERIAL		VISIT THE HOTEL
	Rabat	FAIRMONT LA MARINA RABAT SALE	Christelle Quaren	VISIT THE HOTEL
		SOFITEL RABAT JARDIN DES ROSES	Karen Ohayon	VISIT THE HOTEL
	Taghazout	FAIRMONT TAGHAZOUT BAY	El Gholebzouri Omar	VISIT THE HOTEL
	Tamoda Bay	BANYAN TREE TAMOUDA BAY M	Nabil Lakhouil	-
Tangier	FAIRMONT TAZI PALACE TANGIER	Lamia Saydy	VISIT THE HOTEL	
QATAR	Doha	PULLMAN DOHA WEST BAY M	Bakul Mandal	-
		RIXOS GULF DOHA	Ghida Sabih	VISIT THE HOTEL
		BANYAN TREE DOHA M	Houssam Naddaf	-
		FAIRMONT DOHA	Yulia Gultekin	VISIT THE HOTEL
		RAFFLES HOTEL & RESIDENCES DOHA	Sascha Vaupel	VISIT THE HOTEL

MEMBER HOTELS

Middle East, Africa, India & Turkey 3/5

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE
SAUDI ARABIA	Al Khobar	SOFITEL AL KHOBAR THE CORNICHE	Mohammed Al Hassar	VISIT THE HOTEL
	Al Ula	BANYAN TREE ALULA M	Adil Khan	-
	Jeddah	RAFFLES JEDDAH	George Akar	-
	Makkah	FAIRMONT MAKKAH CLOCK ROYAL TOWER	Majed Shawli	VISIT THE HOTEL
		RAFFLES MAKKAH PALACE		VISIT THE HOTEL
Riyadh	FAIRMONT RIYADH	Iftekhar Sahibole	VISIT THE HOTEL	
SEYCHELLES	Praslin	RAFFLES SEYCHELLES	Ernestina Bertarini	VISIT THE HOTEL
TUNISIA	Sousse	MOVENPICK RESORT SOUSSE M	Sana Bouchaddakh	-
TURKEY	Alsancak	SWISSOTEL BUYUK EFES IZMIR M	Asli Akdeniz	VISIT THE HOTEL
	Antalya	RIXOS PREMIUM BELEK N	Lena Podorozhna	VISIT THE HOTEL
	Bodrum	SWISSOTEL RESORT BODRUM BEACH M	Ekaterina Gunduz	VISIT THE HOTEL
		THE BODRUM HOTEL YALIKAVAK MGALLERY M	Onur Kaya	VISIT THE HOTEL
	Istanbul	RAFFLES ISTANBUL	Can Yulug	VISIT THE HOTEL
		FAIRMONT QUASAR ISTANBUL	Caner Hicbezmez	VISIT THE HOTEL
		THE ARTISAN ISTANBUL MGALLERY M	Ebru Parlak	VISIT THE HOTEL
		THE GALATA ISTANBUL MGALLERY M	Gokhan Karakaya	VISIT THE HOTEL
		SWISSOTEL THE BOSPHORUS ISTANBUL M	Oğuz Kayalı	VISIT THE HOTEL
	SOFITEL ISTANBUL TAKSIM	Ozgur Ozturk	VISIT THE HOTEL	

Middle East, Africa, India & Turkey 4/5

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE
UNITED ARAB EMIRATES	Abu Dhabi	FAIRMONT BAB AL BAHR	Mohamed Wakeb	VISIT THE HOTEL
		RIXOS PREMIUM SAADIYAT ISLAND	Gyuzel Sagintayeva	VISIT THE HOTEL
		RIXOS ABU DHABI MARINA	Sabina Dubovets	VISIT THE HOTEL
		SOFITEL ABU DHABI CORNICHE	Radi Ali Baz	VISIT THE HOTEL
	Ajman	FAIRMONT AJMAN	Denis Raoul	VISIT THE HOTEL
	Dubai	SOFITEL DUBAI DOWNTOWN	Ahmad Ghosheh	VISIT THE HOTEL
		25 HOURS ONE CENTRAL DUBAI	Aisling Jennings	-
		FAIRMONT DUBAI	Denis Raoul	VISIT THE HOTEL
		SOFITEL DUBAI THE PALM	Ahmed Fakhry	VISIT THE HOTEL
		HYDE HOTEL DUBAI	Islam Gamal	-
		SOFITEL DUBAI JUMEIRAH BEACH RESORT	Iuliia Shmyglenko	VISIT THE HOTEL
		RAFFLES DUBAI	Kateryna Ganzha	VISIT THE HOTEL
RIXOS PREMIUM DUBAI JBR		Kivanc Maloglu	VISIT THE HOTEL	

Middle East, Africa, India & Turkey 5/5

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE
UNITED ARAB EMIRATES	Dubai	RIXOS THE PALM DUBAI	Mariya Shvyreva	VISIT THE HOTEL
		SOFITEL DUBAI THE OBELISK	Mohamed Ashour	VISIT THE HOTEL
		SLS HOTEL & RESIDENCES DUBAI	Polina Riabova	VISIT THE HOTEL
		RAFFLES THE PALM DUBAI	Solomiya Rohozhynska	VISIT THE HOTEL
		FAIRMONT THE PALM	Tatyana Berezovskaya	VISIT THE HOTEL
		TH8 PALM MANAGED BY ACCOR	Ken Kamari	VISIT THE HOTEL
		SO/ UPTOWN DUBAI	Scott Catling	VISIT THE HOTEL
	Fujairah	FAIRMONT FUJAIRAH BEACH RESORT	Denis Raoul	VISIT THE HOTEL

MEMBER HOTELS

North & Central America 1/5

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE
BAHAMAS	Nassau	SLS BAHAMA MAR	Jessica Kaftor	VISIT THE HOTEL
BARBADOS	St James	FAIRMONT ROYAL PAVILION	Franck Pierce	VISIT THE HOTEL
BERMUDA	Hamilton	FAIRMONT HAMILTON PRINCESS BEACH CLUB	AJ Pujalet	-
CANADA	Banff	FAIRMONT BANFF SPRINGS	Kathy Dales	VISIT THE HOTEL
	Jasper	FAIRMONT JASPER PARK LODGE		VISIT THE HOTEL
	Lake Louise	FAIRMONT CHATEAU LAKE LOUISE		VISIT THE HOTEL
	Whistler	FAIRMONT CHATEAU WHISTLER		VISIT THE HOTEL
	Edmonton	FAIRMONT HOTEL MACDONALD	MAC.Reservations@Fairmont.com	VISIT THE HOTEL
	Victoria	FAIRMONT EMPRESS	Angela Toffolo	VISIT THE HOTEL
	La Malbaie	FAIRMONT LE MANOIR RICHELIEU	Anne Palardy	VISIT THE HOTEL
	Mont Tremblant	FAIRMONT TREMBLANT	Melissa Gagne	VISIT THE HOTEL
	Montebello	FAIRMONT LE CHATEAU MONTEBELLO	Christian Gagnon	VISIT THE HOTEL
	Montreal	SOFITEL MONTREAL GOLDEN MILE	Bruno Bernier	VISIT THE HOTEL
		FAIRMONT THE QUEEN ELIZABETH	Michele Careau	VISIT THE HOTEL
Quebec	FAIRMONT LE CHATEAU FRONTENAC	VISIT THE HOTEL		



MEMBER HOTELS

North & Central America 2/5

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE
CANADA	Ottawa	FAIRMONT CHATEAU LAURIER	Graziella Raimondo	VISIT THE HOTEL
	Palliser	FAIRMONT PALLISER	Princess Lim	VISIT THE HOTEL
	Toronto	FAIRMONT ROYAL YORK	Shannon Fleming	VISIT THE HOTEL
	Vancouver	FAIRMONT HOTEL VANCOUVER	Kim Gilbert	VISIT THE HOTEL
		FAIRMONT VANCOUVER AIRPORT		VISIT THE HOTEL
		FAIRMONT WATERFRONT		VISIT THE HOTEL
		FAIRMONT PACIFIC RIM		Nephi Acluba
Winnipeg	FAIRMONT WINNIPEG	Mateus Oliveira	-	
MEXICO	Cabo Marques	BANYAN TREE CABO MARQUES	M Nohemi Chavarin	-
	Cancun	SLS CANCUN	Maru Magdaleno	VISIT THE HOTEL
	Mayakoba	FAIRMONT MAYAKOBA	Ana Ramirez	VISIT THE HOTEL
		BANYAN TREE MAYAKOBA	M Andrea Carneiro	VISIT THE HOTEL
	Mexico City	THE PARAGON HOTEL SANTA FE	Adriana Santillan	-
		SOFITEL MEXICO CITY REFORMA	Mariana Ceballos	VISIT THE HOTEL
		MONDRIAN MEXICO CITY	M Valeria Serrano	-



MEMBER HOTELS

North & Central America 3/5

COUNTRY	CITY	HOTEL NAME		STEP CHAMPION	DISCOVER MORE
MEXICO	Puebla	BANYAN TREE PUEBLA	M	Claudia Ajuria	-
	Yucatan	HACIENDA XCANATUN BY ANGSANA	M	Arelly Torres	-
PANAMA	Panama City	SOFITEL LEGEND CASCO VIEJO		Nilka Sanchez	VISIT THE HOTEL
PUERTO RICO	San Juan	FAIRMONT EL SAN JUAN		Eunice Vargas	VISIT THE HOTEL
UNITED STATES OF AMERICA	Austin	FAIRMONT AUSTIN		Cristina Franco	VISIT THE HOTEL
	Berkeley	CLAREMONT CLUB AND SPA, A FAIRMONT HOTEL, BERKELEY		Brandy Szarka-Jones	-
	Boston	FAIRMONT COPLEY PLAZA – COP		Joseph Lincoln	VISIT THE HOTEL
		RAFFLES BOSTON	N	Brandon Wan	VISIT THE HOTEL
	Chicago	FAIRMONT CHICAGO MILLENNIUM PARK		Drew Chappell	VISIT THE HOTEL
		SOFITEL CHICAGO MAG. MILE		Elizabeth Henning	VISIT THE HOTEL
		21C MUSEUM HOTEL CHICAGO	M	Jason Walker	VISIT THE HOTEL
	Cincinnati	21C MUSEUM HOTEL CINCINNATI	M N	Jessica Tomain	VISIT THE HOTEL
	Dallas	FAIRMONT DALLAS		Carolyn Senders	-
	Durham	21C MUSEUM HOTEL DURHAM	M	Eli Kahan	VISIT THE HOTEL
	Hawaii	FAIRMONT ORCHID HAWAII		Benjamin Shih	VISIT THE HOTEL
Maui	FAIRMONT KEA LANI MAUI		VISIT THE HOTEL		

MEMBER HOTELS

North & Central America 4/5

COUNTRY	CITY	HOTEL NAME		STEP CHAMPION	DISCOVER MORE
UNITED STATES OF AMERICA	Kansas City	21C MUSEUM HOTEL KANSAS CITY	M	Gary Griggs	VISIT THE HOTEL
	Los Angeles	FAIRMONT CENTURY PLAZA		Linda Hodgson	VISIT THE HOTEL
		SOFITEL LA AT BEVERLY HILLS		Vickie Chen	VISIT THE HOTEL
	Louisville	21C MUSEUM HOTEL LOUISVILLE	M	Mary Molter	VISIT THE HOTEL
	Miami	SLS BRICKELL	N	Darren Skomorowsky	-
		SLS LUX BRICKELL	N		-
		FAENA HOTEL MIAMI BEACH		Andrea Schneider	VISIT THE HOTEL
		SLS SOUTH BEACH MIAMI		Sinan Bozkurt	-
	Nashville	21C MUSEUM HOTEL NASHVILLE	M	Erika Lucas	VISIT THE HOTEL
	New York	THE PLAZA FAIRMONT MANAGED HTL		Markus Tscherner	VISIT THE HOTEL
		SOFITEL NEW YORK		Elena Lecca	VISIT THE HOTEL
	Oklahoma City	21C MUSEUM HOTEL OKLAHOMA CITY	M	Melanie Briley	VISIT THE HOTEL
	Philadelphia	SOFITEL PHILADELPHIA		Pennie Oliver	VISIT THE HOTEL
	Pittsburgh	FAIRMONT PITTSBURGH		India Mason	VISIT THE HOTEL
San Diego	FAIRMONT GRAND DEL MAR		Noelani Yamamoto	-	



MEMBER HOTELS






North & Central America 5/5

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE
UNITED STATES OF AMERICA	San Francisco	FAIRMONT SAN FRANCISCO	Ana Macario	-
	Sonoma	FAIRMONT SONOMA MISSION INN SPA		-
	Santa Monica	FAIRMONT MIRAMAR HOTEL	Danielle Gambardella	-
	Scottsdale	FAIRMONT SCOTTSDALE PRINCESS	Erin Stewart	-
	Seattle	FAIRMONT OLYMPIC HOTEL SEATTLE	Victoria Dyson	VISIT THE HOTEL
	St Louis	21C MUSEUM HOTEL ST LOUIS M	Joy Schmidt	-
	Washington DC	FAIRMONT WASHINGTON GEORGETOWN	Max Bandarenko	VISIT THE HOTEL
SOFITEL WASHINGTON DC		Dominique Gil	VISIT THE HOTEL	








MEMBER HOTELS

South America 1/2

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE
ARGENTINA	Buenos Aires	SLS PUERTO MADERO	Alejandro Virto	-
		SOFITEL BUENOS AIRES RECOLETA	Lucila Pesci	VISIT THE HOTEL
	Campana	SOFITEL BUENOS AIRES LA RESERVA CARDALES	Carolina Zambelli	VISIT THE HOTEL
BRAZIL	Rio de Janeiro	FAIRMONT RIO DE JANEIRO COPACABANA	David Constancio	VISIT THE HOTEL
		MGALLERY RJ SANTA TERESA 	Ludmila Santana	VISIT THE HOTEL
	Sao Paulo	PULLMAN SAO PAULO VILA OLIMPIA 	Barbara Medeiros	-
	Tibau do Sul	ILE DE PIPA - MGALLERY HOTEL COLLECTION 	Vanessa Santos	-
CHILE	Santiago	PULLMAN SANTIAGO EL BOSQUE 	Marisel Gonzalez	-
COLOMBIA	Baru	SOFITEL BARU CALABLANCA	Jeimy Vergara; Mayra Verano	VISIT THE HOTEL
	Bogota	SOFITEL BOGOTA VICTORIA REGIA	Angela Murillo	VISIT THE HOTEL
	Cartagena	SOFITEL LEGEND CARTAGENA SANTA CLARA	Mayra Verano	VISIT THE HOTEL
		BOVEDAS DE SANTA CLARA 	Erika Monterrosa	-

MEMBER HOTELS

South America 2/2

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE
PERU	Lima	MANTO HOTEL LIMA MGALLERY	 Karina Gamarra	VISIT THE HOTEL
		SWISSOTEL LIMA	 Maria Villacis	-
		PULLMAN LIMA - SAN ISIDRO	 Sophia Candela	-
		PULLMAN LIMA - MIRAFLORES	 Yossilu Guzman	-
URUGUAY	Montevideo	HOTEL COSTANERO MGALLERY	 Ignacio Zubiaga	-
		SOFITEL MONTEVIDEO CARRASCO	Mariano Otero	VISIT THE HOTEL

MEMBER HOTELS

Pacific 1/2

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE
AUSTRALIA	Adelaide	SOFITEL ADELAIDE	Jasmine Willson	VISIT THE HOTEL
		THE PLAYFORD ADELAIDE – MGALLERY	M Kim Reyes	VISIT THE HOTEL
		MOUNT LOFTY HOUSE BOUTIQUE ESTATE & SPA	M Nicolas Richards	VISIT THE HOTEL
		PULLMAN ADELAIDE	M Gabby Balcerek	VISIT THE HOTEL
	Brisbane	SOFITEL BRISBANE CENTRAL	Rachel Carlyle	VISIT THE HOTEL
	Broadbeach	SOFITEL GOLD COAST BROADBEACH	Neeti Rustagi	VISIT THE HOTEL
	Cairns	PULLMAN CAIRNS INTERNATIONAL	M Megan Kadic	VISIT THE HOTEL
	Melbourne	THE COMO MELBOURNE – MGALLERY	M Joy Chen	VISIT THE HOTEL
		SOFITEL MELBOURNE ON COLLINS	Eddie Hanna	VISIT THE HOTEL
		PULLMAN MELBOURNE ON THE PARK	M Tony Byron	VISIT THE HOTEL
		HOTEL CHADSTONE MELBOURNE MGALLERY	M N Anne Gottoli	VISIT THE HOTEL
	Noosa	SOFITEL NOOSA PACIFIC RESORT	N Britt Hoglund	VISIT THE HOTEL
	Palm Cove	THE REEF HOUSE BOUTIQUE HOTEL & SPA	M Karolina Kowalska	VISIT THE HOTEL



MEMBER HOTELS

Pacific 2/2

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE
AUSTRALIA	Sydney	SOFITEL SYDNEY WENTWORTH	Andy Chang	VISIT THE HOTEL
		PULLMAN SYDNEY HYDE PARK	M Ben Jamieson	VISIT THE HOTEL
		PULLMAN SYDNEY AIRPORT	M	VISIT THE HOTEL
		THE PORTER HOUSE HOTEL SYDNEY – MGALLERY	M Lea Cionco	VISIT THE HOTEL
		SWISSOTEL SYDNEY	M Simon Clancy	-
		SOFITEL SYDNEY DARLING HARBOUR	Rui Li	VISIT THE HOTEL
		MANLY PACIFIC SYDNEY MGALLERY COLLECTION	M Sheridan Gamage	-
		PULLMAN AT SYDNEY OLYMPIC PARK	M Vanessa Young	-
FIJI	Denarau Island	SOFITEL FIJI RESORT & SPA DENARAU ISLAND	Anush Devi	-
FRENCH POLYNESIA	Moorea	SOFITEL KIA ORA MOOREA BEACH RESORT	Heikura Vaxelaire	VISIT THE HOTEL
NEW ZEALAND	Auckland	SO / AUCKLAND	Anja Thieme	-
		SOFITEL AUCKLAND VIADUCT HARBOUR		-
	Queenstown	SOFITEL QUEENSTOWN HOTEL SPA	Whitney Wanous	-
	Wellington	SOFITEL WELLINGTON	Georgina Grey	VISIT THE HOTEL



